

# SCALE UP EFFECTIVELY

CO-MANAGED, BESPOKE STAFFING SOLUTIONS



# **VISION**

We provide organisations with scalable solutions by matching them with exceptional & dedicated staff.

# **MISSION**

To be the offshore staff experts in Australia and employer of choice in the Philippines.



# HISTORY & GROWTH

### 2017

VA Platinum (VAP) is founded by Brian Jones.

### 2018

VAP takes up residence in a central building in IT Park in Cebu city. The Mortgage Broking arm of VAP becomes operational, with a tailored training program in place.

### 2019

Strong client demand sees staff numbers grow substantially. By the end of the year, our staff numbers are almost 10 times greater than in our first year.

### 2020

COVID-19 reaches the Philippines, & VAs commence working from home temporarily to ensure continuity of service to clients. VAP continues to diversify training programs by launching a paraplanning academy.

### 2021

VAP achieves a significant milestone with our 300th employee and continues to grow through the pandemic. We extend our very popular Paraplanning Academy offering.

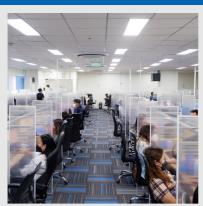
### 2022

The business continues to grow, achieving the major milestones of both our 400th and 500th employees within the year.









# **BUSINESS MODEL** & FOCUS

VA Platinum offers a bespoke approach to sourcing and co-managing virtual staff for your business, across a variety of industries and roles.

We pride ourselves on data security, systems, training and coaching, and the cultural environment, conditions and well-being of Philippine-based staff.

We make things easy by offering a packaged service that embeds a dedicated Virtual Assistant in your business.

# WHY HIRE REMOTE STAFF?

Bolsters your team's ability to deliver to clients Frees up the right people to do high-value tasks

Increases business efficiency



# TRANSFORMING BUSINESSES

Many business owners come to us experiencing similar problems. The rewards they see when working with us are substantial.



### **OUR EXPERTISE**

Through our bespoke recruitment process, we find dedicated virtual assistants for small to medium-sized businesses across a range of industries, including, but not limited to, the following:





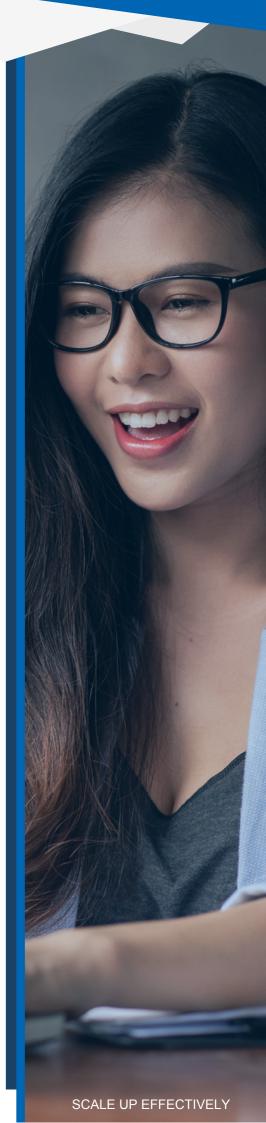


- **GENERAL ADMINISTRATION**
- **CUSTOMER SERVICE**
- **SALES**
- DIGITAL MARKETING
- **EXECUTIVE ASSISTANTS**

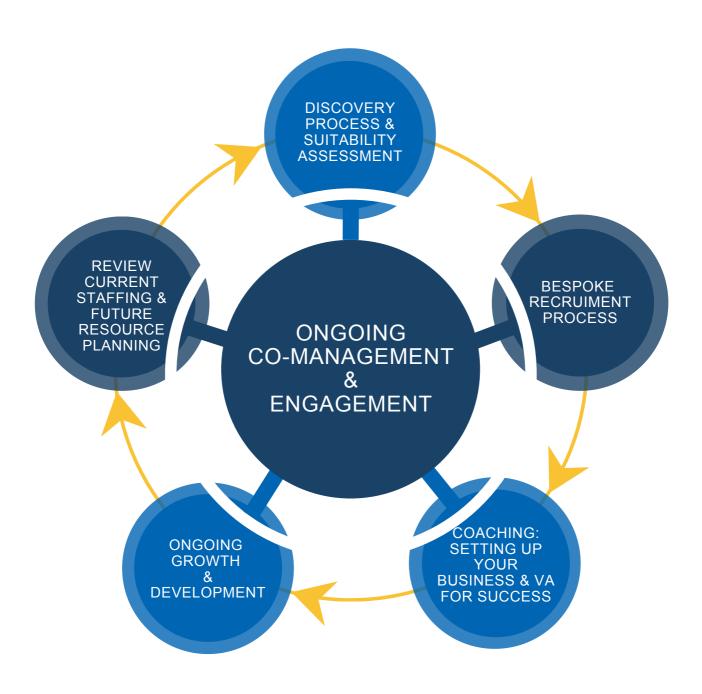
# WHY THE PHILIPPINES?

Staff in the Philippines are a great choice for Australian businesses, are typically culturally aligned and can offer the following benefits:

- Highly adaptable and professional staff we typically choose tertiary qualified staff with some experience in a corporate environment.
- English is the primary language in business in the Philippines & school is conducted in English
- The cost of employing Filipino staff via our service is typically 1/3 price of employing similar staff in Australia.
- The time zone compatibility with Australia is high, with a time zone difference of only 2-3 hours (AEST & AEDT)
- Our training programs are designed and executed for Australian business standards and industry



# HOW WE WORK WITH YOU



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# **DATA SECURITY**

### Security and privacy are paramount.

We understand that security and privacy are important considerations for clients.

VA Platinum has been assessed and certified by Compass Assurance Services and hold a current certification for ISO 27001:2013 - Information Security Management Systems.

We have dedicated and proven security measures to safeguard client data, including the following:

- Password protection tools
- Staff monitoring software
- Sterile production floors mobile phones, pens & paper are not permitted
- Office security, including building security guards and locked production floors with restricted access
- Privacy & data breach policies
- VAP security training for staff upon onboarding
- Ongoing data security training for all staff
- Disabled USB ports on computers
- Over 1200 social media websites disabled



# SOCIAL RESPONSIBILITY

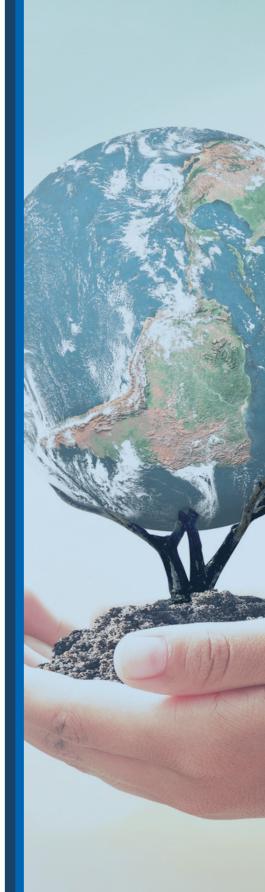
We are privileged to have our offshore offices in the Philippines, where we can provide cross-cultural career opportunities to many talented and hardworking Filipinos.

Alongside financial stability with our competitive salary packages, staff benefits include:

- · Free daily breakfast
- Health care coverage with up to 3 dependents
- Mental health support
- Access to medical care with an onsite doctor and nurse
- Regular engagement activities.

Our team of Success Managers supports the ongoing well-being of each virtual assistant and acts as a daily conduit between VA teams and clients.

Via <u>B1G1</u>, we support various giving and positive impact programs for specific groups in need in the Philippines. We also have a process to assess and consider assistance to VAP employees facing financial difficulties.



### **CORE VALUES**

Our company values represent the culture we promote and aspire to in every aspect of our organisation:

### **INTEGRITY**

- We value integrity in everything we do.
- We are honest at all times.
- We always do the right thing, even when no one is looking.
- We keep our word.
- We respect each other's time & property.

#### **RELIABILITY**

- We are authentic & consistent.
- We are trustworthy & dependable.
- We follow through on our promises.
- We consistently behave well, work hard & do what is expected of us.

#### **COURAGE**

- We manage & overcome fears & risks so that they do not stop us from taking action.
- · We speak our minds.
- We are not deterred by adversity we rise above it.
- We make considered decisions, & are not influenced by popular opinion or peer pressure.
- We embrace transparency & don't shy away from difficult conversations.
- We are willing to make tough decisions.

### **RESPECT & DIVERSITY**

- We value our staff & commit to an environment where we treat each other with respect.
- We aim to create a safe environment where everyone can thrive.
- We accept & respect every individual's differences.
- We do not tolerate bullying, gossiping or discrimination & respect each other's points of view, even if they differ widely from our own.
- We praise in public & correct in private.
- When there is a problem, we talk directly to the person involved or the person who can solve the problem.
- We allow everyone to shine & don't dull each other's sparkle.

#### **FUN**

- We love what we do & do what we love.
- We celebrate wins & embrace teamwork.
- We inject fun & engagement in everything that we do.
- We encourage a balanced environment of fun & professionalism.
- We ensure our employees are engaged & enjoying their time at work while being productive at the same time.

### **PEOPLE-FOCUSED**

- We value the ongoing development & improvement of our greatest resource—our people.
- We support each other's growth. Every employee understands their role & how it contributes to the entire team.
- We encourage & empower employees to develop, whilst ensuring that we promote a mentally, emotionally, & spiritually safe environment.

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# **CONTACT US**



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